



Real Estate Institute of Canada  
Institut canadien de l'immeuble

Dear REIC Member,

On behalf of the National Board of Directors I would like to thank you for your participation and invite you to join us for another successful year by renewing your membership.

This year we saw REIC Members rise to new heights, many of whom have been elected to serve on boards at both the provincial and national level. We also celebrated Cheryl Gray, CPM® being named IREM President. Cheryl is the first Canadian and non-U.S. individual to be inaugurated in this role, and we couldn't be prouder. Not only do we recognize this immense accomplishment, we also anticipate that her remarkable leadership will strengthen IREM's partnership with REIC.

I believe 2020 will prove to be a pivotal year for REIC as we continue to position ourselves as the premier source of elevated professional standards in Canadian real estate. With the appointment of Stephen Ashworth as CEO we are primed to head in a new direction, and we have much to look forward to.

We will be celebrating our 65<sup>th</sup> anniversary during the Annual Conference and AGM in Edmonton on June 9-11, 2020. You will not want to miss this event! The 2020 conference gives us an opportunity to reflect on our history and recognize how much REIC has evolved over the years, as well as look forward to where we are heading. I am excited to reunite with the local Chapters and spend time with our Members and partners from across North America.

With regards to your 2020 membership dues, the National Board approved a 1% increase which is below the cost of living index, or a \$5.00 increase on your dues amount.

Thank you again for your continued support and for believing in what REIC stands for: high ethical standards, the benefit of experience and knowledge sharing, and the strength of our diverse professional community. May you and your families have a lovely holiday season and a happy new year.

Warmest regards,

Ken Loepky, CPM®  
REIC National President

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**NATIONAL OFFICE**

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